



## TRAVEL AGENT REDUCED RATE PROGRAM

### TERMS & CONDITIONS

1. To be eligible for reduced rates travel, the applicant must be a full time travel agent/ sales person currently employed by a recognized travel agency for a minimum of 1 year. Proof of the aforementioned will be required along with completed request form (see #6). Only signed applications will be accepted. Incomplete applications will be discarded.
2. All bookings are Cruise-Only, non-commissionable and non-transferable. Air, ground transportation and hotel accommodations are not available for purchase unless otherwise specified. Optional travel protection is available at an additional fee.
3. Travel agent reduced rates are not combinable with any other promotional offer, and not available for any holiday sailings, inaugural sailings or other selected sailings as stated by Oceania Cruises, Inc.
4. Reduced rate travel request form must be completed in its entirety including the following: Complete Travel Agency information including IATA/CLIA, Agency owner/manager's signature, Travel Agent information and signature. Incomplete applications will be automatically denied. **Completed form must be faxed to the Reduced Rates Desk at 305-514-2222 or email to [reducedrates@oceaniacruises.com](mailto:reducedrates@oceaniacruises.com), along with copies of agency CLIA or IATA list or valid IATAN or CLIA ID card.**
5. Available dates may be found by logging in to the Travel Agent Center at: <https://www.oceaniacruises.com/agent>. Registration is required. Click on Ask Sales, Agent Benefits, then the link for Reduced Rates. **Only offered dates will be considered for confirmation. All other applications will be discarded.**
6. Confirmation of reduced rates sailings is based on availability and will be confirmed at the discretion of Oceania Cruises. All confirmed agents will be contacted by an Oceania Cruises representative at that time either by e-mail or fax. **Please do not call for the status of a confirmation.** Due to heavy volume, we are unable to contact declined applications.
7. Onboard solicitation of Oceania Cruises' full fared guests by a Travel Agent is strictly forbidden and will not be tolerated. Should a complaint be made against a travel agent, for solicitation or any other disturbance of our guests, the agent may be asked to disembark at any time, at the ship's discretion, and at the agent's expense.
8. Reduced rate travel is a privilege and professional courtesy to enhance your knowledge and ability to sell Oceania Cruises. Professionalism is expected at all times. If an issue must be addressed with any staff member, it should be done with decorum. Any travel agent exhibiting disrespectful, or inappropriate behavior onboard, will not be welcomed to sail with us in the future and can be disembarked at any time, at the ship's discretion and at the agent's expense.
9. Only one cabin can be reserved per agency, per sailing. A second cabin may be granted at the sole discretion of Oceania Cruises.
10. All reservations made under the reduced rate program are non-refundable and subject to a 100% cancellation fee. No name changes will be allowed.
11. Oceania Cruises, Inc. does not offer an advanced confirmation program. Existing full-fared bookings cannot be converted to a travel agent reduced rate.
12. **You are responsible for researching and obtaining the necessary visas and immunizations when necessary.**
13. Oceania Cruises, Inc. reserves the right to deny a travel agent reduced rate request at anytime, for any reason.
14. Reduced Rate bookings do not count towards Oceania Club cruise credits or any Oceania Club benefits.
15. Rates are based on Double Occupancy, Single Rate is charged at 200%.



## 2015 TRAVEL AGENT REDUCED RATE PRICING

- Inside Stateroom - \$75 per person, per day
- Outside Stateroom - \$100 per person, per day
- Veranda - \$125 per person, per day
- Penthouse - \$150 per person, per day

Rates are based on cruise only, double occupancy. Single Rate is charged at 200%. Additional Government fees and taxes may apply. Optional Travel Insurance is also available at an additional charge.

Stateroom assignments are based on availability. We do not guarantee the availability of any specific category.

Please check off your category choice when completing the application. If you do not choose your category or we cannot accommodate your choice for penthouse or veranda, we will assign you a C1 or below.

### **PAYMENT**

- 1- Only credit card payments from Visa, MasterCard and American Express will be accepted. No personal or agency checks will be accepted.
- 2- Once your booking is created you will receive an email or fax copy of your invoice with the payment due date. At that time you can call in payment through our Reservations Department.

***Reduced Rate bookings do not count towards Oceania Club cruise credits or any Oceania Club benefits.***



## 2015 TRAVEL AGENT REDUCED RATE VOYAGES

SHIP	SAIL DATE	FROM	TO	DAYS
Riviera	3-May-15	Rome	Venice	8
Marina	7-May-15	New York	Montreal	10
Regatta	9-May-15	San Francisco	Vancouver	10
Riviera	11-May-15	Venice	Barcelona	11
Insignia	16-May-15	Sydney	Papeete	20
Nautica	20-May-15	Istanbul	Lisbon	11
Marina	3-Jun-15	London	Stockholm	14
Insignia	4-Jun-15	Papeete	Los Angeles	18
Marina	27-Jun-15	Copenhagen	Stockholm	10
Marina	2-Aug-15	London	Copenhagen	12



**Travel Agent Reduced Rate Application  
Agency Information**

Agent's Name \_\_\_\_\_ Title \_\_\_\_\_  
(Please Print Clearly)

Agency Name \_\_\_\_\_ IATA/CLIA Number \_\_\_\_\_  
(Copy of IATAN card or certificate must accompany request)

Agency Phone Number \_\_\_\_\_ Email Address (required) \_\_\_\_\_

Agency Address \_\_\_\_\_ City, \_\_\_\_\_ State, \_\_\_\_\_ Zip \_\_\_\_\_

**Expired documentation and incomplete applications will not be accepted. Please see terms and conditions for application requirements.**

**I have read and agree to the terms and conditions  Y  N**

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**Personal Information**

Ship Requested: \_\_\_\_\_ Sailing Date Requested: \_\_\_\_\_

Please check off your requested category  
 Penthouse  Veranda  Outside  Inside

Travel Insurance  YES  NO

Guest 1 (Name as it appears on passport) \_\_\_\_\_  
Past Guest Y/N Oceania Club #: \_\_\_\_\_

Guest 2 (Name as it appears on passport) \_\_\_\_\_  
Past Guest Y/N Oceania Club#: \_\_\_\_\_

Guest 3 (Request basis only) \_\_\_\_\_  
Past Guest Y/N Oceania Club #: \_\_\_\_\_

Guest 4 (Request basis only) \_\_\_\_\_  
Past Guest Y/N Oceania Club#: \_\_\_\_\_

Agent (Print Name) \_\_\_\_\_ Date \_\_\_\_\_

Agent Signature \_\_\_\_\_ Date \_\_\_\_\_

Agency Owner/Manager (Print Name) \_\_\_\_\_ Date \_\_\_\_\_

Agency Owner/Manager (Signature) \_\_\_\_\_ Date \_\_\_\_\_