

Travel Agent REDUCED RATES



Dear Travel Partner,

Below is a list of current sailings offering Travel Agent Reduced Rate space.

Reduced Rates are based on availability and granted on a first-come first-served basis. Only full-time Travel Agents with proper identification are eligible. Application must be signed by the agency owner or manager. You may download our Reduced Rate Request Form from the Travel Agent Center on our website at www.oceaniacruises.com/agent, for the full terms and conditions. Registration is required to access the Travel Agent Center. The Reduced Rate Request Form is located in the "Ask Sales" section under Agent Benefits. Please see application requirements. Incomplete applications will not be processed.

Reduced rates shown here are per person, per day based on availability at the time the request is received. **Government taxes and fees are additional.** Our best effort will be made to book the category of your choice, subject to availability. If not available, we will book the next best category. Reduced rates apply to the travel agent and guests sharing the same stateroom. Single Occupancy is 200% of the reduced rate.

2017 Voyages Currently Eligible for Reduced Rate Requests

INSIGNIA	3/17/2017	C-B	Bali	Singapore	INSIGNIA	6/20/2017	C	Montreal	Miami
NAUTICA	3/27/2017	G-C	Bangkok	Mumbai	SIRENA	6/21/2017	B	Miami	Rome
NAUTICA	4/14/2017	G-C	Mumbai	Athens	NAUTICA	6/25/2017	G-C	Copenhagen	London
NAUTICA	5/4/2017	G-B	Athens	Barcelona	NAUTICA	7/15/2017	G-C	London	London
REGATTA	5/10/2017	G-B	San Francisco	Vancouver	SIRENA	7/17/2017	G-B	Barcelona	Lisbon
SIRENA	5/19/2017	C-B	Papeete	Los Angeles	INSIGNIA	8/31/2017	C-B	New York	New York
INSIGNIA	5/23/2017	G-B	Rome	Montreal					

***Limited categories available. Staterooms will be assigned at the discretion of Oceania Cruises.**

Inside Stateroom - \$75 per person, per day
 Outside Stateroom - \$100 per person, per day
 Veranda - \$125 per person, per day
 Penthouse - \$150 per person, per day

All bookings are cruise-only, non-commissionable and non-transferable. Confirmation will be based on space available at time of booking. Reduced Rates may be withdrawn at any time without notice. By submitting a reduced rate application, you agree to the terms and conditions on the Reduced Rate Form and the Passenger Ticket Contract. Thank you for your continued support. We look forward to welcoming you aboard.



TRAVEL AGENT REDUCED RATE PROGRAM

TERMS & CONDITIONS

1. To be eligible for reduced rates travel, the applicant must be a full time travel agent/ sales person currently employed by a recognized travel agency for a minimum of 1 year. Proof of the aforementioned will be required along with completed request form (see #6). Only signed applications will be accepted. Incomplete applications will be discarded.
2. All bookings are Cruise-Only, non-commissionable and non-transferable. Air, ground transportation and hotel accommodations are not available for purchase unless otherwise specified. Optional travel protection is available at an additional fee.
3. Travel agent reduced rates are not combinable with any other promotional offer, and not available for any holiday sailings, inaugural sailings or other selected sailings as stated by Oceania Cruises, Inc.
4. Reduced rate travel request form must be completed in its entirety including the following: Complete Travel Agency information including IATA/CLIA, Agency owner/manager's signature, Travel Agent information and signature. Incomplete applications will be automatically denied. **Completed form must be faxed to the Reduced Rates Desk at 305-514-2222 or email to reducedrates@oceaniacruises.com, along with copies of agency CLIA or IATA list or valid IATAN or CLIA ID card.**
5. Available dates may be found by logging in to the Travel Agent Center at: <https://www.oceaniacruises.com/agent>. Registration is required. Click on Ask Sales, Agent Benefits, then the link for Reduced Rates. **Only offered dates will be considered for confirmation. All other applications will be discarded.**
6. Confirmation of reduced rates sailings is based on availability and will be confirmed at the discretion of Oceania Cruises. All confirmed agents will be contacted by an Oceania Cruises representative at that time either by e-mail or fax. **Please do not call for the status of a confirmation.** Due to heavy volume, we are unable to contact declined applications.
7. Onboard solicitation of Oceania Cruises' full fared guests by a Travel Agent is strictly forbidden and will not be tolerated. Should a complaint be made against a travel agent, for solicitation or any other disturbance of our guests, the agent may be asked to disembark at any time, at the ship's discretion, and at the agent's expense.
8. Reduced rate travel is a privilege and professional courtesy to enhance your knowledge and ability to sell Oceania Cruises. Professionalism is expected at all times. If an issue must be addressed with any staff member, it should be done with decorum. Any travel agent exhibiting disrespectful, or inappropriate behavior onboard, will not be welcomed to sail with us in the future and can be disembarked at any time, at the ship's discretion and at the agent's expense.
9. Only one cabin can be reserved per agency, per sailing. A second cabin may be granted at the sole discretion of Oceania Cruises.
10. All reservations made under the reduced rate program are non-refundable and subject to a 100% cancellation fee. No name changes will be allowed.
11. Oceania Cruises, Inc. does not offer an advanced confirmation program. Existing full-fared bookings cannot be converted to a travel agent reduced rate.
12. **You are responsible for researching and obtaining the necessary visas and immunizations when necessary.**
13. Oceania Cruises, Inc. reserves the right to deny a travel agent reduced rate request at anytime, for any reason.
14. **Based on capacity and inventory needs, a reduced rate booking may be cancelled and refunded. Non-refundable air may be considered for refund with proof of unused ticket.**
15. Rates are based on Double Occupancy, Single Rate is charged at 200%.



2017 TRAVEL AGENT REDUCED RATE PRICING

- Inside Stateroom - \$75 per person, per day
- Outside Stateroom - \$100 per person, per day
- Veranda - \$125 per person, per day
- Penthouse - \$150 per person, per day

Rates are based on cruise only, double occupancy. Single Rate is charged at 200%. Additional Government fees and taxes may apply. Optional Travel Insurance is also available at an additional charge.

Stateroom assignments are based on availability. We do not guarantee the availability of any specific category.

Please check off your category choice when completing the application. If you do not choose your category or we cannot accommodate your choice for penthouse or veranda, we will assign you a C1 or below.

PAYMENT

- 1- Only credit card payments from Visa, MasterCard and American Express will be accepted. No personal or agency checks will be accepted.
- 2- Once your booking is created you will receive an email or fax copy of your invoice with the payment due date. At that time you can call in payment through our Reservations Department.

Rates are based on double occupancy. Single rate is charged at 200%.



**Travel Agent Reduced Rate Application
Agency Information**

Agent's Name _____ Title _____
(Please Print Clearly)

Agency Name _____ IATA/CLIA Number _____
(Copy of IATAN card or certificate must accompany request)

Agency Phone Number _____ Email Address (required) _____

Agency Address _____ City, _____ State, _____ Zip _____

Expired documentation and incomplete applications will not be accepted. Please see terms and conditions for application requirements.

By submitting this request, I verify that I have read and agree to the terms and conditions Y N

Ship Requested: _____ Sailing Date Requested: _____

Please check off your requested category
 Penthouse Veranda Outside Inside

Travel Insurance YES NO

Guest 1 (Name as it appears on passport) _____
Past Guest Y/N Oceania Club #: _____

Guest 2 (Name as it appears on passport) _____
Past Guest Y/N Oceania Club#: _____

Guest 3 (Request basis only) _____
Past Guest Y/N Oceania Club #: _____

Guest 4 (Request basis only) _____
Past Guest Y/N Oceania Club#: _____

Agent (Print Name) _____ Date _____

Agent Signature _____ Date _____

Agency Owner/Manager (Print Name) _____ Date _____

Agency Owner/Manager (Signature) _____ Date _____